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How to become a car salesperson in Massachusetts

What car salespersons do, the skills and credentials that matter in Massachusetts, and how to find car salesperson jobs.

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1 What car salespersons do

Salespeople help buyers choose a vehicle, arrange test drives, explain prices and trade-ins, and prepare deals for title and financing paperwork.

2 Skills and training

Employers want people skills, honesty and accuracy. You will work for a licensed dealer, which must keep its license, bond and records in order.

3 Licensing

We found no Massachusetts license for car salespersons.

4 Find jobs on NCC

Browse open jobs below or on NCC Jobs.

Frequently asked questions

Do car salespersons need a license in Massachusetts?
We found no state license for car salespersons in Massachusetts.

This guide is general information, not legal advice. Rules change and can depend on your city or county, so confirm with the official agencies linked below before you apply.