START A CAREER - KENTUCKY

How to become a car salesperson in Kentucky

What car salespersons do, the skills and credentials that matter in Kentucky, and how to find car salesperson jobs.

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1 What car salespersons do

Salespeople help buyers choose a vehicle, arrange test drives, explain prices and trade-ins, and prepare deals for title and financing paperwork.

2 Skills and training

Employers want people skills, honesty and accuracy. You will work for a licensed dealer, which must keep its license, bond and records in order.

3 Licensing

Yes. Kentucky requires a Motor Vehicle Commission salesperson license for everyone a dealer employs to sell vehicles, owners included.

4 Find jobs on NCC

Browse open jobs below or on NCC Jobs.

Requirements at a glance

Motor Vehicle Commission salesperson license

Required - State - Kentucky Motor Vehicle Commission

Every person employed by a dealer to sell vehicles, even temporarily and including owners, needs a Motor Vehicle Salesperson license.

Official application: https://mvc.ky.gov/Pages/Dealer-Requirements.aspx

Official agencies and links

Dealer Requirements

Kentucky Motor Vehicle Commission

https://mvc.ky.gov/Pages/Dealer-Requirements.aspx

Frequently asked questions

Do car salespersons need a license in Kentucky?

Yes, a Motor Vehicle Commission salesperson license.

This guide is general information, not legal advice. Rules change and can depend on your city or county, so confirm with the official agencies linked below before you apply.