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How to become a car salesperson in Idaho

What car salespersons do, the skills and credentials that matter in Idaho, and how to find car salesperson jobs.

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1 What car salespersons do

Salespeople help buyers choose a vehicle, arrange test drives, explain prices and trade-ins, and prepare deals for title and financing paperwork.

2 Skills and training

Employers want people skills, honesty and accuracy. You will work for a licensed dealer, which must keep its license, bond and records in order.

3 Licensing

Yes. Acting as a vehicle salesman in Idaho requires a license from the Idaho Transportation Department.

4 Find jobs on NCC

Browse open jobs below or on NCC Jobs.

Requirements at a glance

ITD salesman license

Required - State - Idaho Transportation Department, Dealer Services

Acting as a vehicle salesman in Idaho requires a license from the Idaho Transportation Department.

Official application: https://itd.idaho.gov/?p=3082

Official agencies and links

Idaho Code Title 49, Chapter 16: Dealers and Salesmen Licensing

Idaho Legislature

https://legislature.idaho.gov/wp-content/uploads/statutesrules/idstat/Title49/T49CH16.pdf

Dealer Portal

Idaho Transportation Department, Dealer Services

https://itd.idaho.gov/?p=3082

Frequently asked questions

Do car salespersons need a license in Idaho?

Yes, an ITD salesman license.

This guide is general information, not legal advice. Rules change and can depend on your city or county, so confirm with the official agencies linked below before you apply.