START A BUSINESS - KANSAS

How to start a vehicle wrap and graphics business in Kansas

Form the business and register for sales tax; ask how installation is taxed, and know the USDOT marking rules your fleet customers rely on.

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1 Is a wrap business right for you?

Wrap shops design, print and install vinyl wraps, fleet graphics, lettering and USDOT numbers. It suits detail-oriented people with design or installation skills.

2 Form the business and register for sales tax

1. Choose a structure. Register your business with the Kansas Secretary of State.
2. Register with the Department of Revenue for sales tax. Kansas taxes vehicle repair labor and washing and waxing.
3. Check your city or county for local licenses and zoning.

3 Licenses

We found no Kansas State license for wrap installation. Check your city or county for licenses and zoning.

4 Sales tax

Materials are taxable. Ask the Department of Revenue how your installation charges are treated.

5 Marking rules your customers rely on

Vehicles that need a USDOT number show the carrier name and USDOT number on both sides, readable from 50 feet.

6 Your first steps

1. Form the business and register with the Department of Revenue.
2. Check local licenses and zoning.
3. Buy insurance and equipment.
4. List your business on Nearby Car Care

Requirements at a glance

Kansas sales tax registration

Required - State - Kansas Department of Revenue

Register with the Department of Revenue to collect state and local sales tax. Vehicle repair labor and washing and waxing are taxable services in Kansas.

Register your business with the Kansas Secretary of State first. Fees not verified here.

Official application: https://www.ksrevenue.gov/pub1510.html

Sales tax on wraps and installation

Required - State - Kansas Department of Revenue

Labor to install, apply or alter tangible personal property is taxable in Kansas, so tax the wrap and its installation.

USDOT number marking on commercial motor vehicles

Required in some cases - Federal - Federal Motor Carrier Safety Administration

Vehicles that need a USDOT number show the carrier's name and USDOT number on both sides, readable from 50 feet in daylight (49 CFR 390.21).

Official agencies and links

49 CFR 390.21, Marking of self-propelled CMVs and intermodal equipment

Federal Motor Carrier Safety Administration (eCFR)

https://www.ecfr.gov/current/title-49/subtitle-B/chapter-III/subchapter-B/part-390/subpart-B/section-390.21

Pub. KS-1510 Sales Tax and Compensating Use Tax

Kansas Department of Revenue

https://www.ksrevenue.gov/pub1510.html

Frequently asked questions

Do wrap installers need a license in Kansas?

We found no state license.

This guide is general information, not legal advice. Rules change and can depend on your city or county, so confirm with the official agencies linked below before you apply.